## Sharia Financial Literacy And Effect On Social Economic Factors (Survey On Lecturer In Indonesia)

#### Irma Setyawati, Sugeng Suroso

Abstract: The purpose of this study was to analyze some of the critical factors in the socio-economic variables that influence the sharia financial literacy. This research used a descriptive design which is intended to obtain a picture about the reality or test braid on the fact that already exists or is already underway on the subject. Within this design, researchers did not do manipulation treatment or placement subject. Data obtained by distributing questionnaires to lecturers in Indonesia. The population in this study are all lecturers at institutes in Java. Based on data obtained from PDPT Higher Education, the number of lecturers is 2,611 people. To determine the sample size, we used the formula Slovin with an error rate of 5%, the samples obtained was 347. Socio-economic characteristics influence on financial knowledge, financial behaviors and financial attitudes. The level of financial knowledge, financial behaviors and financial attitude Indonesian lecturers determined by the interaction of socio-economic characteristics possessed lecturer, which consists of the interaction between the characteristics of age, gender, level of education, domicile, expenditure per month and marital status.

Index Terms: financial knowledge, financial behaviors, financial attitudes, sharia financial literacy

#### INTRODUCTION

Humans are always faced with various problems, one of which is financial difficulty. Many people argue that the cause of the problem of financial hardship caused by low levels of income. Whereas financial difficulties can also arise if an error occurs in the financial management, as errors in the management of credit and the lack of financial planning (Ayu, et.al, 2010). Parrotta & Johnson (1996) defines financial management as a form of behavior that involves the planning, implementation and evaluation of cash, credit, investments, insurance, and life level planning and retirement planning. Many factors can determine a person's success in managing their finances. In his research Nyamute (2010) studied the effect of financial literacy to personal financial management practices with the unit of analysis of the employees of financial institutions and banks. Research results show that there are significant differences between respondents' personal financial management practices that have the financial literacy to those without. Respondents who have the financial literacy have an appreciation and better applications in personal finance management practices that concluded that financial literacy affect personal financial management practices. Many studies have found the importance of financial literacy for the wellbeing of society and economic stability. Nidar and Bestari (2012) states that the national economy will not be easily affected by the global economic crisis if a people understand the financial system. Incomprehension in the financial system caused many people suffered losses as consumption and wasteful spending, and the use of credit cards is not as expected.

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Atkinson and Messy (2012) of the OECD stated that the economic crisis of the recent push toward a recognition that the lack of financial literacy among individuals cause tremendous negative effect on the economy. Banks et al. (2009), McArdle et al. (2009), Guiso and Jappelli (2008) and Alessie et al. (2008) showed that financial literacy affect the accumulation of well-being and choice of portfolio. Furthermore, some researchers emphasize that financial literacy affect the level of participation in the formal financial market and the stock market (Hogarth et al, 1999; Christelis et al, 2010; Cole et al, 2008). In terms of debt, empirical studies state that the lack of financial literacy produce high-cost loans and high debt load (Lusardi and Tufano, 2009; Campbell, 2006; Stango and Zinman, 2009). Beck et al. (2009) showed that experience in terms of finance (financial sophistication) related to economic development and influence through three things: increase the participation of capital markets, resulting in a more efficient saving behavior thus increasing revenue, and attract more investment into the economy. Some research suggests that the main purpose of societies choose Islamic bank for religious reasons, but Islamic banks received in the non-Muslim countries and non-Muslim communities well. In addition, the need to understand the behavior of bank customers becomes more intense, because the service menu between Islamic banks and conventional banks to be the same so that competition in the financial services industry is stronger than ever (Khan, et.al, 2009). The purpose of this study was to analyze some of the critical factors in the socioeconomic variables that influence the sharia financial literacy. Research on financial literacy is mostly done in various countries, but research on sharia financial literacy, the author's knowledge has not been done.

#### 1. SHARIA FINANCIAL LITERACY: LITERATURE REVIEW

Financial literacy is defined as understanding financial terms and concepts necessary for everyday use in public life (Bowen, 2003). Financial literacy of inflation (inflation), rate of return, compounding rate of return, investment vehicles, risks management are some examples of financial knowledge (Rajna, 2011). As a proxy of financial literacy, Atkinson and

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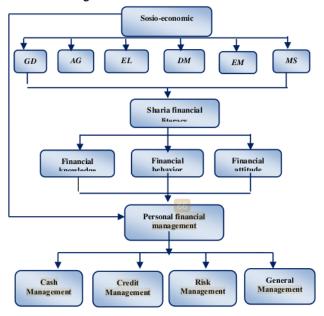
Messy (2012) uses eight core questions designed to measure knowledge. Eighth these questions measure the respondents' knowledge of division, time value of money, interest paid on a loan, calculation of interest plus principle, compound interest, risk and return, definition of inflation, and diversification. Behavior is an element of financial literacy is essential and the most important. Positive results in financial literacy is driven by behaviors such as lack of planning in spending and efforts to establish the financial well-being, and by contrast, use of excessive credit can reduce the financial well-being. Financial behavior is defined as human behavior related to money management (Xiao, 2009). Individuals requiring knowledge of finance to make decisions that will improve the quality of life now and in the future. The behavior of individuals will reflect the application of knowledge. Atkinson and Messy (2012) describes four questions that allow people to provide information and statements more about the frequency behavior. First, statements concerning consideration in making a purchase, whether the respondent has the potential ability to pay for purchases. second, a statement as to whether the respondent regular pay its obligations on time. Third, a statement that asked how often respondents examine records relating to financial affairs. Fourth, statements relating to the long-term plan of action, whether the respondent establishes long-term financial goals and attempt to achieve it. Attitude and preferences are important elements of financial literacy. Consumer attitudes can influence their financial decisions. Attitude finance is the application of financial principles to create and maintain value through decisionmaking and resource management as well as possible (Rajna, 2011). Eagly and Chaiken (1993) defines an attitude as a tendency in psychological stated in the assessment of an entity that is meticulous with the degree of likes and dislikes. Therefore, the financial stance can be considered as a tendency psychological expressed when evaluating financial management practices recommended by the level of approval and disapproval. (Jodi et al., 1998). Sharia financial system is currently evolving to all parts of the world and can be used as an alternative to the system among several alternatives offered. Since it was first developing, sharia financial system can be used to fill the needs of the Muslim community, which is now universally accepted (Arakcheev, 2010; Ahmad and Ahmad, 2011). With the advent of the sharia financial system, Muslims around the world not only have the conventional financial system to fill the financial needs (Sufian, et al, 2008). Sharia banking is a form of modern bank that is based on the development of the concept of Islamic law, using a risksharing as the primary method and excluding financing with fixed base and return the specified (Schaik, 2001). In a more practical view, El Hawary, et al (2004) gives the sense of sharia finance as an inherent system consists of four principles, namely:

- a. Risk-sharing, a condition of financial transactions that divides the risk-return systematically to all participants in the transaction,
- b. Materiality, all financial transactions must have a finality material, directly associated based on real economic transactions, so that option and almost all derivatives transactions are prohibited,
- c. No exploitation, is not allowed extortion in the transaction,
- **d.** No financing of sinful activities, transactions are not used to produce goods that are prohibited Qur'an, such as alcohol, pork production and gambling.

#### 2. DATA AND METHOD

Data obtained by distributing questionnaires to lecturers in Indonesia. The population in this study are all lecturers at institutes in Java. Based on data obtained from PDPT Higher Education, the number of lecturers is 2.611 people. To determine the sample size, we used the formula Slovin with an error rate of 5%, the samples obtained was 347. This research used a descriptive design which is intended to obtain a picture about the reality or test braid on the fact that already exists or is already underway on the subject. Within this design, researchers did not do manipulation treatment or placement subject. In this research, there are three variables: demographic and socio-economic, sharia financial literacy and personal financial management. Demographic and socioeconomic variables divided over the dimensions of gender (GD), age (AG1, AG2, AG3 and AG4), educational level (EL1, EL2, EL3 and EL4), domicile (DM), the expenditure per month (EM1, EM2, EM3 and EM4), and marital status (MS). Sharia financial literacy variable in this study consists of dimensions of financial knowledge (FK), the behavior of financial (FB) and financial attitudes (FA). The variables considered have been grouped and in the figures 1 we consider the relational variable to analyzed.

#### Figure 1: The Relation Variable



#### 3. RESULT AND DISCUSSION

#### 3.1. Lecturer by Gender

Based on gender, an overview of the lecturer are presented in Table 1.

Table 1: Lecturer by Gender

Number of Lecturers	Percentage	
151	43.5	
196 56.5		
347		
	Lecturers 151 196	

Source: data processed

Table 1 shows that the number of lecturers almost equal between men and women. Balanced number of lecturers, indicate that the recruitment does not distinguish gender. Gender issues not be a precondition to work as a lecturer.

#### 3.2. Lecturer by Age

Based on age, an overview of the lecturer are presented in Table 2.

Age	Number of Lecturers	Percentage
20 – 35 years old	86	24.8
36 – 50 years old	226	65.1
> 50 years old	35	10.1
Total	347	

Table 2: Lecturer by Age

Source: data processed

Based on Table 2, shows that the age of lecturers are mostly located in middle age (36-50 years old). From Table 2 also shows that the number of lecturers in the age group 20-35 years old, more than the number of lecturers in the age group above 50 years old, lecturer who retire. This condition indicates that the number of lecturers in accordance with needs, to prepare the regeneration of lecturer.

#### 3.3. Lecturer by Domicile

Based on domicile, an overview of the lecturer are presented in Table 3.

Table 3: Lecturer by Domicile

Domicile	Number of Lecturers	Percentage	
Jakarta	146	42.07	
Outside Jakarta	201	57.93	
Total	347		
Sources data proceed			

Source: data processed

Table 3 shows that the number of lecturers between living in Jakarta and outside Jakarta unbalanced. This condition indicates that the lecturer is concentrated in outside Jakarta, because outside Jakarta there are five provinces with an area larger than the Jakarta.

#### 3.4. Lecturer by Education Level

Based on education level, an overview of the lecturer are presented in Table 4.

Table 4: Lecturer by	Education Level
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Education Level	Number of Lecturers	Percentage
Master	212	61.1
Doctor	135	38.9
Total	347	

Source: data processed

In Table 4, it appears that most of the lecturer have master's level of education. This is because of government regulations require that lecturer have a minimum of a master's education. While the number of lecturer who educated doctorate reaches one-third of the respondents. This means that there is an increased level of education lecturer though the minimum requirements are met. Increased levels of education is crucial for a lecturer's career.

#### 3.5. Lecturer by Expenditure per Month

Based on expenditure per month, an overview of the lecturer are presented in Table 5.

Table 5: Lecturer by	Expenditure	per Month
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Expenditure per Month	Number of Lecturers	Percentage	
< 3 million rupiahs	30	8.6	
3– 5 million rupiahs	229	66.0	
> 5 million rupiahs	88	25.4	
Total	347		
Source data proceed			

Source: data processed

In Table 5, spending most of the lecturers of 3-5 million per month. Lecturers in Indonesia are divided into several criteria, lecturer who work at public and private universities. Lecturer who work at private universities are divided into full-time and part-time lecturers. There are differences lecturer earnings based on these criteria. Therefore, the average expenditure of lecturers between 3-5 million per month.

#### 3.6. Lecturer by Marital Status

Based on expenditure per month, an overview of the lecturer are presented in Table 6.

Table 6:	Lecturer by	Marital Status
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Marital Status	Number of Lecturers	Percentage		
Married	344	99.1		
Not married	3 0.9			
Total 347				
Source: data processed				

Based on Table 6, almost all the lecturers have been married. This is in accordance with their age who are between 36-50 years old.

#### 3.7. Sharia Financial Literacy Lecturer by Gender

Table 7 illustrates the average score of sharia financial literacy lecturer by gender, both in total and per dimension of financial literacy.

#### Table 7: Sharia Financial Literacy Lecturer by Gender

	The average scores of sharia financial literacy			
Gender	Financial	Financial	Financial	Total
	knowledge	behavior	attitude	TOtal
Male	6.07	26.17	6.08	38.32
Female	6.01	26.24	6.17	38.42
Courses data proceed				

Source: data processed

Based on Table 7, it appears that both total (combined financial knowledge, financial behavior, and financial attitudes) as well as per dimension (financial knowledge, financial behavior, and financial attitudes based on gender). Women lecturer had an average score slightly higher and not too significant compared with male lecturer. Thus it can be said that almost no difference in the level of sharia financial literacy between female and male lecturer. Causes include between male and female lecturer have relatively similar levels of education, thus enabling possesses the same level of knowledge and will encourage the behaviors and attitudes that are relatively the same. The results are consistent with the research of Atkinson and Messy (2012) of the OECD which in Germany and Hungary there is no difference in the level of financial knowledge between men and women, and in most countries surveyed, women have higher financial attitudes than men. While the research conducted Chen and Volpe (1998), Worthington (2004), Lusardi (2006), Mandell (2008), Cole et al. (2008), Mitchell (2008), Monticone (2010), Almenberg and Save-Söderbergh (2011) is not in accordance with this study, where men are more good results are compared to women in a variety of literacy tests.

#### 3.8. Sharia Financial Literacy Lecturer by Age

Table 8 illustrates the average score of sharia financial literacy lecturer by age, both in total and per dimension of financial literacy.

Table 8: Sharia Financial Literacy Lecturer by Age

	The average scores of sharia financial literacy			
Age	Financial knowledge	Financial behavior	Financial attitude	Total
20 – 35	6.00	26.00	6.00	38.00
36 - 50	6.00	27.50	6.50	40.00
> 50	7.00	26.50	4.00	37.50
Source: data processed				

ource: a	lata	processed
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From Table 8, both a combination of financial knowledge, financial behaviors and financial attitudes as well as per dimension (financial knowledge, financial behaviors and financial attitudes based on age). Lecturer aged between 20-35 years old have an average score higher compared with the other group. Therefore, lecturer aged between 20-35 years old have high levels of sharia financial literacy than the other groups. Lecturer aged over 50 years have the lowest sharia literacy finance compared with other age groups. Almenberg and Säve-Söderbergh (2011) found that in Sweden the highest literacy level indicated by the age of 35-50 years. Atkinson and Messy (2012) of the OECD found that in most countries, the middle age (30-60 years) have a high level of financial literacy, whereas younger age and older have low levels of literacy. In a study conducted in Australia, Worthington (2004) found that people aged 50-60 years is likely less levels of financial literacy. In contrast to the results of the Financial Services Authority (FSA) survey (2013) indicated that the financial literacy index of society by age groups, in all age groups surveyed had literacy levels are almost the same. This indicates that there is no difference in the level of financial literacy are caused by differences in age. Results of this study also differs from earlier research results, especially in terms of age group who have a high level of financial literacy. As for the group that has a low level of literacy is relatively the same.

3.9. Sharia Financial Literacy Lecturer by Domicile

Table 9 illustrates the average score of sharia financial literacy lecturer by domicile, both in total and per dimension of financial literacy.

Table	9: Sharia	a Financial	Literacy	Lecturer I	by Age
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Domicile	The average	scores of sha	aria financial	literacy
Domicile	Financial knowledge	Financial behavior	Financial attitude	Total
Jakarta	5.00	26.00	7.00	38.00
Outside Jakarta	5.90	26.60	5.50	38.00
	Source: da	ta process	ed	

From Table 9, it appears that the combination of financial knowledge, financial behaviors and financial attitudes show the same score between lecturers in Jakarta with outside Jakarta. But per dimension, a lecturer in Jakarta has a high score on the financial attitude compared with lecturer outside Jakarta. It is understandable why the financial attitude of the lecturers in Jakarta higher than the outside Jakarta, because financial attitude is the application of financial principles to create and maintain value through decision-making and resource management as well as possible. Lecturer in Jakarta face the competition is tight enough to be able to consider finances well. Results of this study are not consistent with the results of research, where research Cole et al. (2008) showed that the residence affect the level of financial literacy.

#### 3.10. Sharia Financial Literacy Lecturer by Level of Education

Table 10 illustrates the average score of sharia financial literacy lecturer by level of education, both in total and per dimension of financial literacy.

Table 10: Sharia Financial Literacy Lecturer by Level of
Education

Level of	The averag	e scores of sha	aria financial lit	eracy
education	Financial knowledge	Financial behavior	Financial attitude	Total
Master	5.00	26.00	6.50	38.00
Doctor	5.50	29.00	7.00	42.00
	Source	a data prog	accod	

Source: data processed

From Table 10 looks combined average score of financial knowledge, financial behavior and financial attitude lecturers with doctorates had higher an average score than the master, so also when seen per dimension. The results are consistent with the results of the national survey of financial literacy conducted FSA (2013) which shows that the higher a person's education level, the higher the person's literacy index. In a study of Worthington (2004), Guiso and Jappelli (2005), Lusardi and Mitchell (2006, 2008), Cole et al. (2008), Almenberg and Save-Söderbergh (2011), also found that the more educated have a literacy rate that is higher than that low levels of education. Atkinson and Messy (2012) of the OECD found a positive relationship between education and financial literacy. Highly educated people have a level of financial knowledge, behavior, and attitude is higher.

#### 3.11. Sharia Financial Literacy Lecturer by Expenditure per Month

Table 11 illustrates the average score of sharia financial literacy lecturer by expenditure per month, both in total and per dimension of financial literacy.

## Table 11: Sharia Financial Literacy Lecturer by Expenditure per Month

Expenditure per	The average	scores of sha	aria financial l	iteracy
month	Financial	Financial	Financial	Total
monui	knowledge	behavior	attitude	Total
< IDR 3 million	6.00	24.50	5.00	35.50
IDR 3– 5 million	5.50	25.50	6.50	37.50
> IDR 5 million	5.50	27.50	6.50	39.50
	0		-1	

Source: data processed

From Table 11, shows that the relationship of financial knowledge, financial behavior and financial attitudes for lecturer with expenditure per month is greater than 5 million rupiahs have an average score greatest compared lecturer expenditure per month is less than 3 million rupiahs or 3 million - 5 million rupiahs. Based on the per dimensions, lecturer with expenditure per month is less than 3 million rupiahs have the highest financial knowledge. While the highest score of behavioral finance, which has owned lecturer expenditure per month more than 5 million rupiahs. Lecturers who have monthly spending 3 million rupiahs, has an average score of personal financial management are the lowest compared with the lecturers with other monthly expenses, especially in cash management, credit management, retirement planning, and risk management. Based on the data, it can be said, both in total and on a per-dimensional lecturer with spending per month over 5 million rupiahs, has a personal financial management is better than in other expenses. Lecturer with expenditure per month is less than 3 million have personal financial management level of the lowest (bad).

## 3.12. Sharia Financial Literacy Lecturer by Marital Status

Table 12 illustrates the average score of sharia financial literacy lecturer by marital status, both in total and per dimension of financial literacy.

Table 12: Sharia Financial Literacy Lecturer by Marital Status

	The average	scores of sha	aria financial l	iteracy
Marital status	Financial knowledge	Financial behavior	Financial attitude	Total
Married	6.50	26.00	7.00	39.50
Not married	5.00	24.50	7.00	36.50
Notmanied		24.50		30.5

Source: c	lata processed
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From Table 11, shows that the relationship of financial knowledge, financial behavior and financial attitudes for married lecturer is greater than 5 million rupiahs have an average score greatest compared lecturer expenditure per month is less than 3 million rupiahs or 3 million - 5 million rupiahs. Based on the per dimensions, lecturer with expenditure per month is less than 3 million rupiahs have the highest financial knowledge. While the highest score of behavioral finance, which has owned lecturer expenditure per month more than 5 million rupiahs. Lecturers who have

monthly spending 3 million rupiahs, has an average score of personal financial management are the lowest compared with the lecturers with other monthly expenses, especially in cash management, credit management, retirement planning, and risk management. Based on the data, it can be said, both in total and on a per-dimensional lecturer with spending per month over 5 million rupiahs, has a personal financial management is better than in other expenses. Lecturer with expenditure per month is less than 3 million have personal financial management level of the lowest (bad).

#### 4. CONCLUSIONS

Socio-economic characteristics influence on financial knowledge, financial behaviors and financial attitudes. The level of financial knowledge, financial behaviors and attitudes of financial Indonesian lecturers determined by the interaction of socio-economic characteristics possessed lecturer, which consists of the interaction between the characteristics of age, gender, level of education, domicile, expenditure per month and marital status. Age, level of education, expenditure per and marital status of lecturers in Indonesia are month variables that affect the level of financial knowledge, financial behaviors and financial attitudes. The higher the person's level of education, the higher the person's level of knowledge about finances. Lecturer age between 36-50 years had the highest total scores of sharia financial literacy by 40. Lecturer high of 40. Lecturers with doctorate have the highest total scores of sharia financial literacy of 42. While the lecturers who were married had the highest total scores of sharia financial literacy of 39.5. Meanwhile, the variable gender and domicile of lecturer, really does not matter to the high and low levels of financial knowledge, financial behaviors and financial attitudes. Female lecturer has the highest total scores of sharia financial literacy of 38.42 although not much different from male lecturer who have total scores of sharia financial literacy of 38.32. Domicile lecturer in Java does not affect the total scores of sharia financial literacy, because the same magnitude, ie 38. This research was conducted within the scope of limited community, ie among lecturers Indonesia and the variables studied are still very limited so we need further research. Therefore for other researchers who are interested in researching the same thing, it is advisable to do research within the scope of the wider society and with more variables.

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#### APPENDIX SHARIA FINANCIAL LITERACY QUESTIONNAIRE

#### Demographic and socio-economic

Gender Mr./Mrs./Miss 🗌 Man 🗌 Woman

1.

- Age Mr./Mrs./Miss today 2. 20 – 35 years old 36 – 50 years old  $\square > 50$  years old
- З. Tingkat pendidikan terakhir saudara Master Doctor
- Domicile Mr./Mrs./Miss 4. 🗌 Java Outside Java
- 5. Marital status Married 🔲 Not married
- Expenditure per month Mr./Mrs./Miss 6. IDR 3 million IDR 3 – 5 million > IDR 5 million

#### Information on Financial Knowledge

#### Division

If only five brothers were given a sum of 1 million 7. rupiahs. If they have to share the money with the same amount, how much each will receive the money?



#### Purchasing power

- If they have to wait a year to get some of the money, after one year they can buy goods in the amount of:
  - More than purchased now  $\Box$
  - Just a lot with the amount purchased now
  - Less than now.

#### Profit and loss sharing

- You lend money to your friend Rp X on one night 9 and a friend you return the money of Rp X the next day. What is the sharing of your friends give to such financing?
  - □ > 0
  - □ = 0
  - □ < 0

#### Calculation of profit and loss sharing

- If all customer deposits was IDR 100 billion, your 10. deposits is IDR 100 million. You receive a share for a yield of 60 percent, and the bank's profit was IDR 10 billion. You do not make payments and withdrawals on these savings. How much a share for a yield that you receive?
  - $\square$  > IDR 6 million
  - = IDR 6 million
  - C < IDR 6 million</p>

#### Compound of profit and loss sharing

- How much money in the account at the end of the 11. fifth year, if the customer deposits, the share of profit sharing, and bank profits are the same? More than IDR 110.000.000 Exacly IDR 103,000,000
  - Smaller than IDR 100,000,000

#### Risk and return

- An investment that produces high returns will have 12. a high risk
  - True □ False

#### Definition of inflation

- The high inflation rate means the living costs is 13 increasing rapidly. 🗍 False
  - True

#### Diversification

14. In general, in order to reduce investment risk by buying various assets and combine them in a portfolio. True □ False

#### Information on Financial Behavior

- Before I buy something, I consider carefully 15. whether I can afford it.
  - strongly disagree
  - disagree
  - uncertain
  - 🗌 agree
  - strongly agree

16.	I pay bills on time. strongly disagree disagree uncertain agree strongly agree		Dinal Financial Management Practice management I follow a weekly or monthly budget That is not my type Not my type I don't have
17.	I must look at my financial affairs strongly disagree disagree uncertain agree strongly agree	25.	<ul> <li>Type I</li> <li>I choose use sharia banking than conventional bank account that gives me profit sharing higher</li> <li>That is not my type</li> <li>Not my type</li> <li>I don't have</li> <li>Type I</li> </ul>
18.	I set long-term goals and strive to achieve it strongly disagree disagree uncertain agree strongly agree	26.	Sometimes I write bad cheques or one with insuffient funds That is not my type Not my type I don't have Type I
19.	I am responsible and have a household budget strongly disagree disagree uncertain agree strongly agree	27.	I usualy live from current month salary to the following month salary That is not my type Not my type I don't have Type I
20.	<ul> <li>have been actively saving or purchasing investments in the past year</li> <li>strongly disagree</li> <li>disagree</li> <li>uncertain</li> <li>agree</li> <li>strongly agree</li> </ul>	28.	I save receipts of major purchases That is not my type Not my type I don't have Type I
<u>Infor</u> 21.	I feel more satisfied to spend money rather than save it for the long term strongly disagree disagree uncertain	29. Finan	I estimate household income and expenses That is not my type Not my type I don't have Type I
22.	<ul> <li>agree</li> <li>strongly agree</li> <li>I tend to live for today and let tomorrow take care of itself</li> </ul>	30.	Currently I have some number of sharia credit cards That is not my type Not my type I don't have
23.	<ul> <li>strongly disagree</li> <li>disagree</li> <li>uncertain</li> <li>agree</li> <li>strongly agree</li> <li>70</li> <li>Money is there to be spent</li> </ul>	31.	<ul> <li>☐ Type I</li> <li>I usually do not pay the total balance on my sharia credit card, but instead just make a minimum or partial payment</li> <li>☐ That is not my type</li> <li>☐ Not my type</li> </ul>
	<ul> <li>strongly disagree</li> <li>disagree</li> <li>uncertain</li> <li>agree</li> <li>strongly agree</li> </ul>	32.	<ul> <li>I don't have</li> <li>Type I</li> <li>I get myself into more debt each year to pay off the previous years debts</li> <li>That is not my type</li> <li>Not my type</li> <li>I don't have</li> <li>Type I</li> </ul>
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33.	I obtain cash advances in order to pay my financing balances That is not my type Not my type I don't have Type I	4
34.	My use of sharia credit cards increases with each year. That is not my type Not my type I don't have Type I	4
35.	I rarely pay finance charges That is not my type Not my type I don't have Type I	4
36.	I pay my bills as due That is not my type Not my type I don't have Type I	4
37.	I make payments on large debts as on scheduled That is not my type Not my type I don't have Type I	4
38.	I compare my sharia credit card receipts with my monthly statements That is not my type Not my type I don't have	<u>H</u> 4

- Type I
- 39. I sometimes receive overdue notice because of late or missed payments. That is not my type

  - Not my type
  - I don't have
  - Type I

#### Retirement and Estate Planning

- I plan out how I want my belogings to be divided 40. up in case something ever happens to me (e.g., use a will) That is not my type Not my type I don't have
  - Type I

41. I review my will periodically That is not my type

- Not my type
- I don't have
- Type I

- 2. I contribute annually to a retirement savings plan e.g., EPF, Pension
  - That is not my type
  - Not my type
  - I don't have
  - Type I
- I use the services of a certified financial planner to 3. plan my retirement
  - That is not my type
     Not my type
     I don't have

  - Type I
- I take advantage of profit sharing to start saving 4. for my retirement That is not my type
  - Not my type
  - I don't have
  - Type I
- 5. I regularly discuss financial goals with my spouse That is not my type Not my type I don't have
  - Type I
- 6. I know roughly how much money I need during retirement) That is not my type
  - Type I

#### <u>Risk Management</u>

- I regularly set money aside for possible 7. unexpected expenses.
  - That is not my type
     Not my type

  - I don't have
  - Type I
- 48. I adequately insured my personal property (such as home, furnishings or other personal possessions.
  - That is not my type
  - Not my type
  - I don't have
  - Type I
- 49. Each year I review the adequacy of the insurance coverage I have.
  - That is not my type
     Not my type

  - I don't have
  - Type I
- 50. I have trouble meeting monthly health care expenses, including premiums for health insurance
  - That is not my type
  - Not my type

  - Type I

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- 51. I take advantage of life insurance to create wealth
  - That is not my type
    Not my type
    I don't have
    Type I

#### **General Management** 52.

- I create financial goals
  - That is not my type
  - Not my type I don't have Type I

#### 53. I make plans on how to reach my financial goals

- That is not my type
  Not my type
  I don't have

- Type I
- 54. I set specific financial goals for the future (e.g.,
  - buy a new car in two years). That is not my type Not my type I don't have

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