

DAFTAR PUSTAKA

- Andrianti, W. (2013). pengaruh personality traits dan website quality terhadap impulse buying tendency sebagai variabel intervening pada mahasiswa univesitas negri semarang. *Journal of Chemical Information and Modeling*, 53(9), 1689–1699.
- Aragoncillo, L., & Orús, C. (2018). Impulse buying behaviour: An online-offline comparative and the impact of social media. *Spanish Journal of Marketing - ESIC*, 22(1), 42–62. <https://doi.org/10.1108/SJME-03-2018-007>
- Arisandy, & Hurriyati. (2017). Hubungan Antara Kontrol Diri dengan Impulsive Buying pada Mahasiswi Fakultas Psikologi di Perguruan Tinggi Wilayah Palembang yang Melakukan Belanja Online. *Prosiding Seminar Nasional Penelitian Dan PKM Kesehatan*, 3(1), 31–39.
- Astutik Puji Putri, Tutut Chusniyah, V. I. D. (2020). Kepribadian Big Five terhadap Impulsive Buying Behavior pada Mahasiswi Fakultas Ekonomi dan Bisnis. *Journal An-Nafs: Kajian Penelitian Psikologi*, 5(1), 54–63. <https://doi.org/10.33367/psi.v5i1.951>
- Azwar saifuddin. (2019). *Dasar-Dasar Psikometri* (Pelajar Pustaka (ed.); Edisi II).
- Azwar Saifuddin. (2017). *Penyusunan Skala Psikologi* (II). pustaka pelajar.
- Bashir Shahid, Muhammad Zeeshan, S. S. (2013). Impact of Cultural Values and Life Style on Impulse Buying Behavior: A case study of Pakistan. *International Review of Management and Business Research*, 2(1), 193–200.
- Coley, A. L. (2002). *Affective and Cognitive Processes Involved in Impulse Buying*. 86.
- Costa, P. T., & McCrae, R. R. (2006). The Five-Factor Model, Five-Factor Theory, and Interpersonal Psychology. *Handbook of Interpersonal Psychology: Theory, Research, Assessment, and Therapeutic Interventions*, November, 91–104. <https://doi.org/10.1002/9781118001868.ch6>

- Costa, P. T., McCrae, R. R., & Dye, D. A. (1991). Facet scales for agreeableness and conscientiousness: A revision of the NEO personality inventory. *Personality and Individual Differences*, 12(9), 887–898. [https://doi.org/10.1016/0191-8869\(91\)90177-D](https://doi.org/10.1016/0191-8869(91)90177-D)
- Dila, D. S. (2013). PERANAN KONTROL DIRI TERHADAP PEMBELIAN IMPULSIF PADA REMAJA BERDASARKAN PERBEDAAN JENIS KELAMIN DI SAMARINDA. *Occupational Medicine*, 53(4), 130.
- Faradiba Nadia. (2022). *Prilaku Impulse Buying Secara Psikologis dan Cara Mencegahnya*. Wwww. Kompas.Com. <https://www.kompas.com/sains/read/2022/03/11/163300823/prilaku-impulsive-buying-secara-psikologis-dan-cara-mencegahnya>
- Hardian Atikah, Silis Mariyanti, M. safitri. (2018). Pengaruh Tipe Kepribadian Terhadap Impulsive Buying Pada Mahasiswi Psikologi Universitas Esa Unggul Yang Melakukan Pembelian Secara Online Shopping. *Jurnal Psikologi*, 1–12.
- Hastuti, S. H. (2018). *Pengaruh Gaya Hidup dan Sifat Kepribadian Terhadap Pembelian Impulsif*.
- Herabadi, A. G., Verplanken, B., & Van Knippenberg, A. (2009). Consumption experience of impulse buying in Indonesia: Emotional arousal and hedonistic considerations. *Asian Journal of Social Psychology*, 12(1), 20–31. <https://doi.org/10.1111/j.1467-839X.2008.01266.x>
- Iram Mahek, C. (2017). Model of Impulse Buying Behavior. *BVIMSR's Journal of Management Research*, 9(1), 45–53. <https://www.proquest.com/docview/1912541022?pq-origsite=primo&accountid=135175>
- James Cho, Ching Gregory S, T.-H. L. (2014). Impulse buying behavior of Vietnamese consumers in supermarket setting. *International Journal of Research Studies in Management*, 3(2). <https://doi.org/10.5861/ijrsm.2014.775>

- Julianti, A. (2020). Kecemasan dan Pembelian Impulsif pada Saat Pandemi Covid-19. *UG Jurnal*, 14(12), 23–31.
- Leo, L. A., & Ginting, E. D. J. (2012). Conscientiousness Personality Type As a Predictor of Post Purchase Regret. *Proyeksi*, 7(1), 67. <https://doi.org/10.30659/p.7.1.67-78>
- Luniya, P. (2015). A Study on Impulse Buying and its Determinants : A Literature Review. *Pacific Business Review International*, 8(1), 66–69.
- Mulyadi Seto, Heru Basuki, P. H. (2019). *metode penelitian kualitatif dan mixed method* (P. R. Persada (ed.)).
- Nair, D., & Das, S. (2015). Impact of Emotional Intelligence on Impulse Buying and Product Value Proposition. *European Journal of Business and Management*, 7(1), 165–172.
- Nurdin, I., & Hartati, S. (2019). *Metodologi Penelitian Sosial*.
- Pandy, M. K. P. (2013). Impact of Lifestyle on Brand Preference of Buyer Behaviour : a Case Study of Uttarakhand. *International Monthly Refereed Journal of Research In Management & Technology*, 2, 151–165. http://www.abhinavjournal.com/images/Management_&_Technology/Aug13/18.pdf
- Periantalo. (2016). *Penelitian Kuantitatif Untuk Psikologi* (P. Pustaka (ed.)).
- Pervin & John. (2005). *Teori Kepribadian Big Five Personality Trait-Trait Dalam Big Five Personality*. 1–13.
- Rahman Afandi, A., & Hartati, S. (2017). Pembelian Impulsif pada Remaja Akhir Ditinjau dari Kontrol Diri. *Gadjah Mada Journal of Psychology*, 3(3), 123–130.
- Robins, R. W., Tracy, J. L., & Trzesniewski, K. H. (2008). Naturalizing the self. *Handbook of Personality: Theory and Research*, 421–447.
- Rook, D. W., & Fisher, R. J. (1995). Normative Influences on Impulsive Buying Behavior. *Journal of Consumer Research*, 22(3), 305.

<https://doi.org/10.1086/209452>

- Santrock John W. (2012). *LIFE-SPAN* (Novietha I. Sallama (ed.); Jilid 2). Erlangga.
- Saputro, I. B. (2019). Pengaruh Price Discount Dan Store Atmosphere Terhadap Impulse Buying Dengan Positive Emotion Sebagai Variabel. *Jurnal Ilmu Manajemen*, 16(1), 35–47.
- Sari, R. K. (2016). Kecenderungan perilaku compulsive buying (pembelian kompulsif) pada masa remaja akhir di Samarinda. *Jurnal Psikologi*, 4(4), 361–372. [http://ejournal.psikologi.fisip-unmul.ac.id/site/wp-content/uploads/2016/03/JURNAL_RATIH - ONLINE \(03-11-16-03-10-59\).pdf](http://ejournal.psikologi.fisip-unmul.ac.id/site/wp-content/uploads/2016/03/JURNAL_RATIH_ONLINE_03-11-16-03-10-59).pdf)
- Setiawan, sara fransisca. (2008). *Alokasi Pendapatan , Conscientiousness Dan Faktor Demografis Terhadap Impulsive Buying*. 1–73.
- Simo, D., & Sidodadi, D. (2008). *Iii. metode penelitian 3.1*. 34–38.
- Soto, C. J., & John, O. P. (2009). Ten facet scales for the Big Five Inventory: Convergence with NEO PI-R facets, self-peer agreement, and discriminant validity. *Journal of Research in Personality*, 43(1), 84–90. <https://doi.org/10.1016/j.jrp.2008.10.002>
- Stephanie, & Pristinella, D. (2014). Hubungan Antara Jenis Kepribadian Agreeableness, Openness, dan Conscientiousness Dengan Kecenderungan Ketergantungan Mahasiswa Pada Telepon Seluler. *Jurnal Penelitian*, 18(1), 9–18.
- Tulungagung, K., & Pembelian, K. (2021). *Jurnal Ekonomika dan Bisnis Islam E-ISSN: 2686-620X Halaman 139-150*. 4, 139–150.
- Utama, B. U., & Utama, A. (2017). Pengaruh Nilai Belanja Hedonik Terhadap Impulse Buying Dengan Emosi Positif Sebagai Variabel Perantara (Studi Kasus Pada Pelanggan Di Ambarukmo Plaza Yogyakarta). *Manajemen Bisnis Indonesia*, 1, 12–22.

- Verplanken, B., & Herabadi, A. (2001). Individual differences in impulse buying tendency: Feeling and no thinking. *European Journal of Personality*, 15(1 SUPPL.). <https://doi.org/10.1002/per.423>
- Wood, M. (1998). Socio-economic status, delay of gratification, and impulse buying. *Journal of Economic Psychology*, 19(3), 295–320. [https://doi.org/10.1016/S0167-4870\(98\)00009-9](https://doi.org/10.1016/S0167-4870(98)00009-9)
- Workman, L. (2010). The essential structure of compulsive buying: A phenomenological inquiry. *ProQuest Dissertations and Theses*, 305-n/a. <http://search.proquest.com/docview/807422310?accountid=14549%5Chttp://hl5yy6xn2p.search.serialssolutions.com/?genre=article&sid=ProQ:&atitle=The+essential+structure+of+compulsive+buying:+A+phenomenological+inquiry&title=The+essential+structure+of+compuls>
- Zahara, M. (2021). The Influence of Brand Image, Shopping Lifestyle, And Fashion Involvement to the Impulse Buying. *Review of International Geographical Education Online*, 11(5), 2041–2051. <https://doi.org/10.48047/rigeo.11.05.110>